

THE WALL STREET JOURNAL.

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TUESDAY, DECEMBER 7, 2004 - VOL. CCXLIV NO. 111 - ★★ ★ \$1.00



MANAGING YOUR CAREER

◇ By JOANN S. LUBLIN ◇

How to Stop the Snubs That Demoralize You And Your Colleagues

New Brunswick, N.J.

CONSULTANT STEPHEN YOUNG says 34,000 employees at more than 62 businesses have come to his three-hour microinequities seminar since the July 2003 launch of his Montclair firm, Insight Education Systems. Nearly half of 412 Merck attendees polled by the pharmaceuticals giant said their new awareness of micromessages improved business relationships.